Senior Transportation Connection

Financial Statements
December 31, 2017 and 2016

Cohen & Co

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SENIOR TRANSPORTATION CONNECTION

DECEMBER 31, 2017 AND 2016

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BOARD OF DIRECTORS
SENIOR TRANSPORTATION CONNECTION

Independent Auditors' Report

We have audited the accompanying financial statements of Senior Transportation Connection (a nonprofit organization), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Senior Transportation Connection as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

COHEN & COMPANY, LTD.
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Report on Summarized Comparative Information

We have previously audited the Senior Transportation Connection's 2016 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated July 19, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Cohen & Company Ltd.

July 27, 2018
Akron, Ohio

STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2017 AND 2016

	2017	2016		2017	2016
ASSETS			LIABILITIES AND NET ASSETS		
CURRENT ASSETS			CURRENT LIABILITIES		
Cash and cash equivalents	$ 71,655	$ 105,601	Line of credit	$ 25,006	
Accounts receivable	199,513	145,220	Current portion of capital lease	7,944	$ 11,123
Grants receivable	235,216	250,601	Current portion of notes payable	34,644	16,927
Other receivables	8,523	12,088	Accounts payable	53,238	67,644
Prepaid insurance	38,296	27,283	Accrued expenses	126,215	52,548
Other current assets	61,800			247,047	148,242
	615,003	540,793			
			LONG TERM LIABILITIES		
			Capital lease	38,000	
			Notes payable	85,300	43,264
				123,300	43,264
PROPERTY AND EQUIPMENT - NET	673,657	654,850			
			TOTAL LIABILITIES	370,347	191,506
			COMMITMENTS		
OTHER ASSETS					
Grants receivable		113,468	NET ASSETS		
Vehicle liens held	7,585	15,171	Unrestricted	651,453	846,377
Deposits	17,445	17,869	Temporarily restricted	291,890	304,268
	25,030	146,508		943,343	1,150,645
	$ 1,313,690	$ 1,342,151		$ 1,313,690	$ 1,342,151

The accompanying notes are an integral part of these financial statements.

STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2017, WITH COMPARATIVE TOTALS FOR 2016

	Unrestricted	Temporarily Restricted	Total 2017	Total 2016
PUBLIC SUPPORT AND REVENUE				
Program revenue	$ 2,330,343		$ 2,330,343	$ 2,046,522
Federal Transit Authority Assistance	184,611		184,611	381,803
Grants	44,917	$ 295,769	340,686	533,648
Donations	109,860	92,700	202,560	97,294
Other income	56,156		56,156	71,248
Net assets, released from restrictions	400,847	(400,847)		
Total public support and revenue	3,126,734	(12,378)	3,114,356	3,130,515
FUNCTIONAL EXPENSES				
Program Services:				
Transportation	2,332,273		2,332,273	2,014,899
Call center	278,073		278,073	259,787
Total program services	2,610,346		2,610,346	2,274,686
Supporting Services:				
Management and administration	531,424		531,424	501,130
Grant and development expenses	172,848		172,848	170,461
Total supporting services	704,272		704,272	671,591
Total Functional Expenses	3,314,618		3,314,618	2,946,277
Other Revenue (Expenses):				
Loss on disposal of vehicle liens	(7,586)		(7,586)	
Gain on disposal of fixed assets	546		546	13,041
	(7,040)		(7,040)	13,041
Total Expenses	3,321,658		3,321,658	2,933,236
CHANGE IN NET ASSETS	(194,924)	(12,378)	(207,302)	197,279
NET ASSETS - BEGINNING OF YEAR	846,377	304,268	1,150,645	953,366
NET ASSETS - END OF YEAR	$ 651,453	$ 291,890	$ 943,343	$ 1,150,645

The accompanying notes are an integral part of these financial statements.

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2017, WITH COMPARATIVE TOTALS FOR 2016

	Total Program Services						
	Transportation	Call Center	Program Service Total	Management and Administrative	Grant and Development Expenses	Total 2017	Total 2016
Salaries	$ 850,434	$ 163,030	$ 1,013,464	$ 346,830	$ 109,772	$ 1,470,066	$ 1,309,693
Payroll taxes and employee benefits	159,036	11,654	170,690	33,998	16,933	221,621	220,136
	1,009,470	174,684	1,184,154	380,828	126,705	1,691,687	1,529,829
Equipment rental and maintenance	308,767		308,767			308,767	157,128
Fuel	254,139		254,139			254,139	206,375
Contract labor	223,082		223,082			223,082	186,823
Depreciation and amortization	154,885	30,726	185,611	18,623	8,112	212,346	229,204
Insurance	138,504	27,477	165,981	16,653	7,254	189,888	160,413
Occupancy	129,807	25,751	155,558	15,607	6,798	177,963	176,134
Supplies and office expense	51,509	10,219	61,728	6,193	2,698	70,619	130,637
Professional fees		2,139	2,139	64,283		66,422	70,534
Communications	37,129	7,077	44,206			44,206	33,825
Employee training	17,946		17,946			17,946	16,861
Advertising and promotions				930	16,418	17,348	9,327
Bank fees				11,650	4,863	16,513	22,413
Travel				12,690		12,690	9,567
Licenses and fees	7,035		7,035			7,035	3,476
Dues and subscriptions				3,967		3,967	3,731
	1,322,803	103,389	1,426,192	150,596	46,143	1,622,931	1,416,448
	$ 2,332,273	$ 278,073	$ 2,610,346	$ 531,424	$ 172,848	$ 3,314,618	$ 2,946,277

The accompanying notes are an integral part of these financial statements.

STATEMENT OF CASH FLOWS

YEARS ENDED DECEMBER 31, 2017 AND 2016

	2017	2016
CASH FLOWS PROVIDED FROM OPERATING ACTIVITIES		
Change in net assets	$ (207,302)	$ 197,279
Noncash items included in operating activities		
Depreciation and amortization	212,346	229,204
Gain on disposal of property and equipment	(546)	(13,041)
Change in cash caused by changes in current items		
Accounts receivable	(54,293)	64,341
Grants receivable	128,853	(180,404)
Other receivables	3,565	3,466
Deposits	424	
Prepaid insurance	(11,013)	1,424
Other current assets	(61,800)	
Accounts payable	(14,406)	10,649
Accrued expenses	73,667	12,553
Net cash flow provided from operations	69,495	325,471
CASH FLOWS USED IN INVESTING ACTIVITIES		
Purchase of property and equipment	(183,952)	(273,767)
Proceeds from disposal of property and equipment	546	13,041
Change in vehicle liens held	7,586	
	(175,820)	(260,726)
CASH FLOWS PROVIDED FROM (USED IN) FINANCING ACTIVITIES		
Net borrowings on line of credit	25,006	
Proceeds from notes payable	180,396	120,000
Payments on notes payable	(120,643)	(136,391)
Payments on capital lease	(12,380)	(17,771)
	72,379	(34,162)
NET (DECREASE) INCREASE IN CASH	(33,946)	30,583
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	105,601	75,018
CASH AND CASH EQUIVALENTS - END OF YEAR	$ 71,655	$ 105,601
NONCASH INVESTING AND FINANCING ACTIVITY		
Equipment acquired under capital lease	$ 47,201	
SUPPLEMENTARY FINANCIAL INFORMATION		
Cash paid for interest	$ 8,869	$ 8,531

The accompanying notes are an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Senior Transportation Connection (STC or the Organization), is a private non-profit organization designed to centralize and coordinate senior transportation services in Northeast Ohio with a concentration in Cuyahoga County. The objectives of STC are to provide enhanced transportation services to older adults and disabled individuals through coordinated systems and providers; create and implement a senior transportation delivery model that enhances efficiency, cost effectiveness and coordination; consolidate and manage multiple funding sources; and advocate a concept that offers a comprehensive range of services for older adults and disabled individuals.

The primary service provided by STC is the operation of centralized call center services for scheduling rides and managing dispatch of vehicles. STC supports maximizing the efficiency of local services provided by coordinating local municipal governments and non-profit agencies. In 2017, STC successfully negotiated and managed fee for service contracts with suburban communities, 17 wards in the City of Cleveland, Cuyahoga County Options, 4 assisted living communities and 4 non-profit organizations. STC continues to provide supplemental paratransit services for the Greater Cleveland Regional Transit Authority (GCRTA).

Along with providing transit for basic human needs (such as medical appointments and grocery shopping), STC provides rides to beauty appointments and social/educational opportunities. This not only accomplishes the necessities for independent living, but also supports activities that provide for personal fulfillment and enables older adults and disabled individuals to stay connected with the greater community.

The Organization is a local, state, and national model of regionalism, collaboration, and cooperation. Most importantly, on a daily basis, STC enhances the independence and the quality of life of older adults and disabled individuals in the communities in which they serve.

The Organization's governing documents require certain board members be appointed to represent local municipal governments and certain non-profit agencies that are customers of STC.

Basis of Presentation

The Organization's financial statements have been prepared as recommended by the American Institute of Certified Public Accountants' *Audit and Accounting Guide for Not-for-Profit Organizations* and in accordance with the requirements of Financial Accounting Standards Board for Financial Statements of Not-for-Profit Organizations.

The accompanying statements of activities and functional expenses include summarized comparative totals for the year ended December 31, 2016. The summarized comparative information presented for the year ended December 31, 2016 is consistent with the audited financial statements from which it has been derived.

NOTES TO THE FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents

The Organization considers all unrestricted cash and highly liquid investments with initial maturities of three months or less to be cash equivalents.

Revenue Recognition

The Organization recognizes revenue for transportation fares as the service is rendered, or as billed to customers on a monthly basis. The Organization reports gifts of cash and unconditional pledges of contributions as well as gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. When a donor restriction expires, that is, when the stipulated time restriction expires or the purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions and grants received, including unconditional promises, are recognized as revenue when the donor's commitment is received. Unconditional promises are recognized at the estimated present value of future cash flows, net of allowances (fair value). Absent explicit donor stipulations about how long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Property and Equipment, Net

Property and equipment are recorded at cost at the date of acquisition or fair value at the date of donation. Routine maintenance, repairs, and minor renewals and replacement of the assets are expensed. Expenditures that significantly increase values, change capacities, or extend useful lives are capitalized. Depreciation and amortization is computed by the straight-line method. Assets are depreciated or amortized over their estimated useful lives as follows:

Furniture, fixtures, and equipment	7 years
Leasehold improvements	Life of lease
Computer equipment	5 years
Vehicles	6 years
Telephone equipment	7 years
Mobile radios	10 years
Cameras and camera security	10 years
Software	5 years

Software Costs

Software costs net of accumulated amortization are included in property and equipment, net. During 2017 and 2016, amortization expense on software costs was $12,789 and $10,253, respectively. Estimated future amortization expense is expected to be $12,789 for each of the years ending December 31, 2018 and 2019, $8,930 for the year ending December 31, 2020, and $2,537 for the year ending December 31, 2021.

NOTES TO THE FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Asset Impairments

The Organization reviews the carrying value of its long-term assets whenever events or changes in circumstances indicate that its carrying amounts may not be recoverable. If indicators of impairment exist, the Organization would determine whether the assets and their eventual disposition is less than their carrying amount. If less, an impairment loss would be recognized if and to the extent the carrying amounts of such assets exceeds their respective fair value.

Accounts Receivable and Grants Receivable

Accounts receivable and grants receivable are unconditional promises to give and are comprised of the following at December 31:

	2017	2016
Receivable in less than one year	$ 434,729	$ 395,821
Receivable in one to five years	$ -	$ 113,468

No allowance for losses on accounts or grants receivable has been recorded. The Organization has not experienced bad debts since inception, and there are no anticipated future write-offs of accounts or grants receivable. In the event that such allowances are necessary, the expenses will be recognized as management and administrative expenses.

Income Tax Status

The Internal Revenue Service has ruled that the Organization qualifies under 501(c)(3) of the Internal Revenue Code and is, therefore, not subject to tax under present federal income tax laws. The Organization has not been classified as a private foundation within the meaning of Section 509(a) and does qualify for deductible contributions as provided in Section 170(b)(1)(A)(vi).

The Organization follows generally accepted accounting principles (GAAP) for accounting for uncertainty in income taxes. The Organization’s income tax filings are subject to audit by various taxing authorities. In evaluating the Organization’s activity, management believes its position of tax-exempt status is appropriate based on current facts and circumstances, and there have been no uncertain positions taken related to recording of income taxes. The unrelated business income (UBI) of the Organization is primarily derived from advertising revenues on vehicles. As of December 31, 2017 and 2016, there was no liability of UBI tax payable. During the years ended December 31, 2017 and 2016, $95 and $11,205, respectively, of UBI tax expense was paid and recorded.

It is the policy of the Organization to include penalties and interest assessed by income taxing authorities in management and administrative expenses. There are no penalties or interest from taxing authorities included in management and administrative expenses for the years ended December 31, 2017 and 2016.

NOTES TO THE FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Concentration of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist primarily of cash and cash equivalents. The Organization maintains its cash and cash equivalents with one financial institution and at times during the year it has amounts invested in excess of federal insurance limits. The Organization has not experienced any losses on such accounts and management believes they are not exposed to any significant credit risk on cash and cash equivalents.

The Organization had program service revenue from two organizations that amounted to 58% and 65% of total program revenue for the years ended December 31, 2017 and 2016, respectively. These two organizations comprised 41% and 55% of accounts receivable at December 31, 2017 and 2016, respectively.

Functional Expenses

Expenses are charged to functional areas based on specific identification when possible. Expenses that cannot be specifically identified to a function are allocated to the functional area based on historical data and experience.

Use of Accounting Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Gifts in Kind

Donated equipment and services are recorded at fair value when received. For the years ended December 31, 2017 and 2016, the Organization received $92,970 and $2,964, respectively, of gifts in kind.

Subsequent Events

Management has evaluated subsequent events through July 27, 2018, the date the financial statements were available to be issued.

2. PROPERTY AND EQUIPMENT, NET

Property and equipment, net consisted of the following as of December 31:

	2017	2016
Furniture, fixtures, and equipment	$ 233,076	$ 233,076
Leasehold improvements	3,740	3,740
Computer equipment	126,792	79,593
Vehicles	1,579,383	1,438,184
Telephone equipment	45,165	45,165
Mobile radios	33,859	33,859

NOTES TO THE FINANCIAL STATEMENTS

2. PROPERTY AND EQUIPMENT, NET (Continued)

	2017	2016
Cameras and camera security	55,512	55,512
	2,077,527	1,889,129
Less: Accumulated depreciation	1,440,915	1,284,113
	636,612	605,016
Software	$ 63,946	$ 63,946
Less: Accumulated amortization	26,901	14,112
	37,045	49,834
	$ 673,657	$ 654,850

Depreciation and amortization expense for the years ended December 31, 2017 and 2016, was $212,346 and $229,204, respectively.

3. COMMITMENTS

Line of Credit

The Organization had a $100,000 renewable line of credit available from a bank that expired in March 2018, at which point the Organization changed banking relationships (see Note 7). Outstanding balances were due on demand and bore interest at a rate of prime (4.50% and 3.75% at December 31, 2017 and 2016, respectively) plus 0.50% for the years ended December 31, 2017 and 2016. There was a balance outstanding as of December 31, 2017 and 2016 of $25,006 and $0, respectively. Interest paid and expensed for the years ended December 31, 2017 and 2016, was $1,022 and $314, respectively. The line was secured by all real and personal property of the Organization.

Operating Leases

The Organization leases buildings and equipment to run its operations under non-cancelable agreements expiring at various times through 2022. The following is a schedule of future minimum lease payments required under non-cancellable operating leases:

Year ending December 31:

2018	$ 187,086
2019	119,963
2020	71,120
2021	15,670
2022	3,053
Total minimum payments required	$ 396,892

Rent and lease expense for the years ended December 31, 2017 and 2016, amounted to $195,654 and $195,709, respectively.

NOTES TO THE FINANCIAL STATEMENTS

3. COMMITMENTS (Continued)

Capital Leases

The Organization leases its computer equipment under a capital lease agreement, which expires in October 2022. The underlying asset secures the lease. The asset is being amortized over the life of the capital lease. Interest paid and expensed related to capital leases for the years ended December 31, 2017 and 2016 was $1,039 and $1,873, respectively.

The gross amount of the computer equipment and software under capital lease and the related accumulated amortization, which is included in computer equipment and accumulated depreciation and amortization, consists of the following:

	2017	2016
Equipment under capital lease	$ 47,201	$ 51,500
Accumulated amortization	4,720	40,377
	$ 42,481	$ 11,123

At December 31, 2017, future minimum lease payments required under the capital leases are as follows:

Year ending December 31:

2018	$ 11,759
2019	11,759
2020	11,759
2021	11,759
2022	9,799
Total minimum lease payments	56,835
Less: amount representing interest	10,891
Present value of net minimum lease payments	45,944
Less: current portion of capital lease obligations	7,944
Long-term capital lease obligations	$ 38,000

Supplemental Transit Services Contract

In 2013, the Organization entered into an agreement with GCRTA for supplemental transit services for a base period of three years with two optional years and a total contract amount not to exceed $5,874,039. Related revenues will be recognized as services are provided over the contract period. Revenues earned under this contract were $978,379 and $977,615 for the years ended December 31, 2017 and 2016, respectively. The agreement was extended through January 2019, keeping the same terms as the original agreement.

NOTES TO THE FINANCIAL STATEMENTS

4. NOTES PAYABLE

During 2017 and 2016, the Organization entered into 120-day bridge loans for $90,000 and $120,000, respectively, with PNC Bank to purchase vehicles. The loans bore interest at prime plus 1.00%, and were repaid in full during 2017 and 2016, respectively.

During 2015, the Organization obtained two separate loans with PNC Capital Finance in the total amount of $85,800 for the purchase of two vehicles. The notes are payable in sixty monthly payments of a combined $1,553, and are collateralized by the vehicles.

The interest rate for the loans is fixed at 3.25%. In addition, during 2017, the Organization obtained two separate loans with PNC Capital Finance in the total amount of $90,396 for the purchase of two vehicles. The notes are payable in sixty monthly payments of a combined $1,620, and bear interest at a fixed rate of 4.50%. The combined outstanding balance as of December 31, 2017, was $119,944.

At December 31, 2017, future maturities of notes payable are as follows:

Year ending December 31:

2018	$ 34,644
2019	36,008
2020	26,467
2021	19,626
2022	3,199
Total minimum payments required	$ 119,944

5. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net asset balances and amounts released from restrictions are as follows:

Restriction	Balance December 31, 2016	Additions	Net Assets Released	Balance December 31, 2017
For use in a future time period	$ 294,268	$ 260,749	$ 344,927	$ 210,090
Vehicles	10,000	35,020	25,020	20,000
In-kind equipment donation		92,700	30,900	61,800
	$ 304,268	$ 388,469	$ 400,847	$ 291,890

Restriction	Balance December 31, 2015	Additions	Net Assets Released	Balance December 31, 2016
For use in a future time period	$ 128,000	$ 477,438	$ 311,170	$ 294,268
Vehicles		10,000		10,000
Technological upgrades	10,662		10,662	
Capacity building	5,000		5,000	
	$ 143,662	$ 487,438	$ 326,832	$ 304,268

NOTES TO THE FINANCIAL STATEMENTS

6. FEDERAL TRANSIT AUTHORITY ASSISTANCE

During 2007, the Organization purchased 22 vehicles at a total cost of $834,526 to be used in fulfillment of the Organization's primary purpose. Funds for 80% of the cost of the vehicles were provided by a federal transit grant passed through the Greater Cleveland Regional Transit Authority. The Organization entered into sub-recipient agreements, with governmental and non-profit agencies for 21 of the vehicles, transferring title and use of the vehicle in exchange for 10% of the vehicle cost and a security interest in the vehicle. After certain time and usage criteria as outlined in the sub-recipient agreements are met, the liens are to be released. In the event the recipients fail to comply with the provisions of the sub-recipient agreements, ownership will revert to the Organization. The security interest is recorded in these financial statements as vehicle liens held at December 31, 2017 and 2016, on remaining vehicles. The value of these liens is reviewed by the Organization for impairment on an annual basis. During 2017, the Organization disposed of $7,586 of the vehicle liens. No liens expired in 2016.

All of the vehicles and equipment noted above, for which STC retains title, are included in property and equipment in the accompanying financial statements.

During 2015, the Organization entered into lease agreements for eight vehicles to be used in fulfillment of the Organization's primary purpose. For the leases, 80% is to be funded by a federal transit grant (FTA) passed through the GCRTA. Anticipated funding is $267,940, to be received as lease payments are made, of which $133,670 and $66,985 has been provided as of December 31, 2017 and 2016, respectively.

During 2016, the Organization purchased software, mobile radios, vehicle/facility security cameras, and three vehicles to be used in fulfillment of the Organization's primary purpose. For these acquisitions, 80% of the cost, or $197,533, was provided by 5310 federal transit grants passed through the Northeast Ohio Area Coordinating Agency (NOACA).

During 2017, the Organization purchased two vehicles to be used in fulfillment of the Organization's primary purpose. For these acquisitions, 80% of the cost, or $74,546, was provided by 5310 federal transit grants passed through NOACA.

7. SUBSEQUENT EVENTS

During March 2018, the Organization closed its existing line of credit, and changed banking relationships to a new institution. The Organization opened a new line of credit with maximum borrowings of $200,000, bearing interest at prime plus 0.35%, a $95,242 term loan bearing interest at 5.99%, and a $450,000 draw to term loan bearing interest at prime plus .055%. The line of credit is due on demand and is secured by substantially all assets of the Organization. The term loan is due in February 2023 and is secured by five specific vehicles of the Organization. The draw to term loan is due in March 2024 and is secured by a specific vehicle of the Organization.